



# HOSPITALITY CORE SOLUTIONS

**Built for Efficiency, Compliance & Growth**



Modern hospitality businesses demand financial solutions that are **flexible, scalable, and deeply integrated** with core operations.

TRG's **Hospitality Core Solutions** provide a **comprehensive financial management ecosystem** that ensures **accuracy, compliance, and strategic decision-making**.

# TRG clients, countries, industries numbers



# Our clients in Hospitality

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**Why**  
**TRG**  
**International?**





# Mobility

"Empower your team with financial solutions designed for a mobile-first world. With TRG International, your data and systems are accessible anytime, anywhere—enabling remote work, seamless collaboration, and real-time decision-making across borders."



# Agility

"Stay ahead in a rapidly changing business environment. Our solutions enable agile financial management, from dynamic forecasting to adaptive reporting, ensuring your organization can pivot quickly and seize new opportunities with confidence."



# Security

"Protect your organisation with industry-leading security measures. Our solutions are designed to safeguard your financial data, ensuring compliance with regulations and mitigating risks in an increasingly digital landscape."



# Accessibility

"Streamline operations with user-friendly, intuitive systems that provide instant access to essential financial insights. TRG International's solutions simplify complex financial processes, enabling your teams to focus on strategy and growth."



# Innovative

"These solutions are new or improved technologies that can help businesses streamline processes, enhance decision-making, and foster innovation. These can help business improve existing products, services, and processes or developing new ones that align with their."



# Real-time Relevance

"Make informed decisions with up-to-the-minute insights. TRG International's solutions offer real-time data access, allowing you to respond to market changes swiftly and keep your business strategy aligned with current conditions."

# Key Features & Modules



# Standard EPM Core Module

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## *Smarter Financial Performance Management*

The Enterprise Performance Management (EPM) Core Module is designed to provide industry-standard reporting and KPI analysis based on SunSystems Core Data. This module ensures:

- **Real-time financial insights** to drive profitability.
- **Pre-built reporting packs** tailored for hospitality businesses.
- **Customisable dashboards and reports** to fit specific business needs.
- **Seamless integration** with SunSystems and Infor IOS.

By leveraging EPM, hotels and hospitality groups can automate financial processes, gain better visibility, and make data-driven decisions faster.



# USALI 12

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## *The Gold Standard in Hospitality Financial Reporting*

The Uniform System of Accounts for the Lodging Industry (USALI), 12th Edition is the globally recognized financial reporting standard for hotels. It standardises financial statements across the hospitality industry, enabling benchmarking and better financial management.



# USALI 12

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## How Does It Work?

USALI12 structures financial reports into standardised departments and accounts, ensuring consistency across multiple properties or hotel groups. It covers:

- **Revenue and expense categorisation** for better financial transparency.
- **Departmental profit & loss tracking** (Rooms, F&B, Spa, etc.).
- **Key performance indicators (KPIs)** tailored for hotel finance teams.



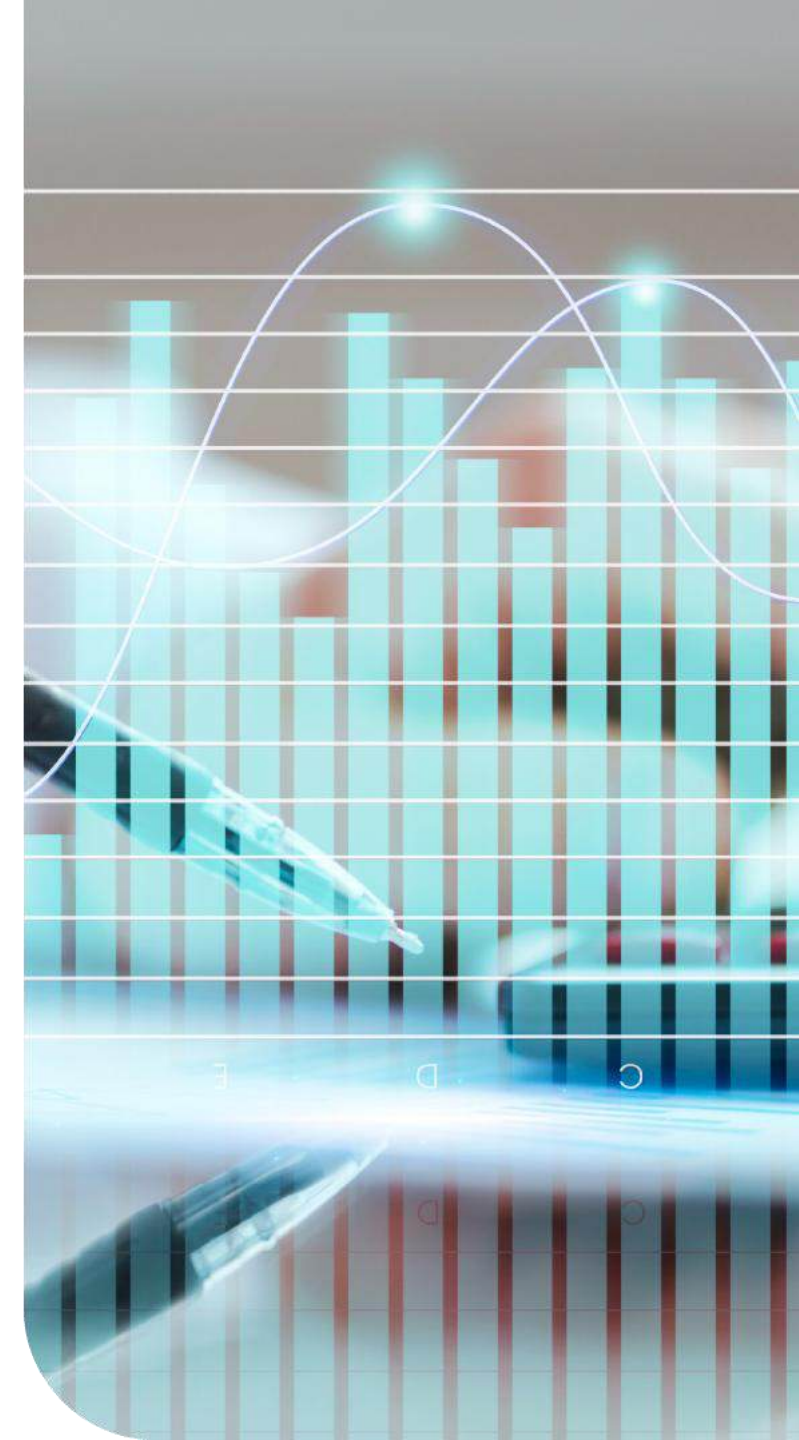
# USALI 12

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## Why is USALI12 Important?

- **Ensures compliance** with international hospitality finance standards.
- **Facilitates benchmarking** against industry peers.
- **Improves financial decision-making** by providing clear, structured reports.

**TRG's USALI12 Reporting Pack** ensures full compliance, allowing hotels to generate accurate, automated financial statements effortlessly.



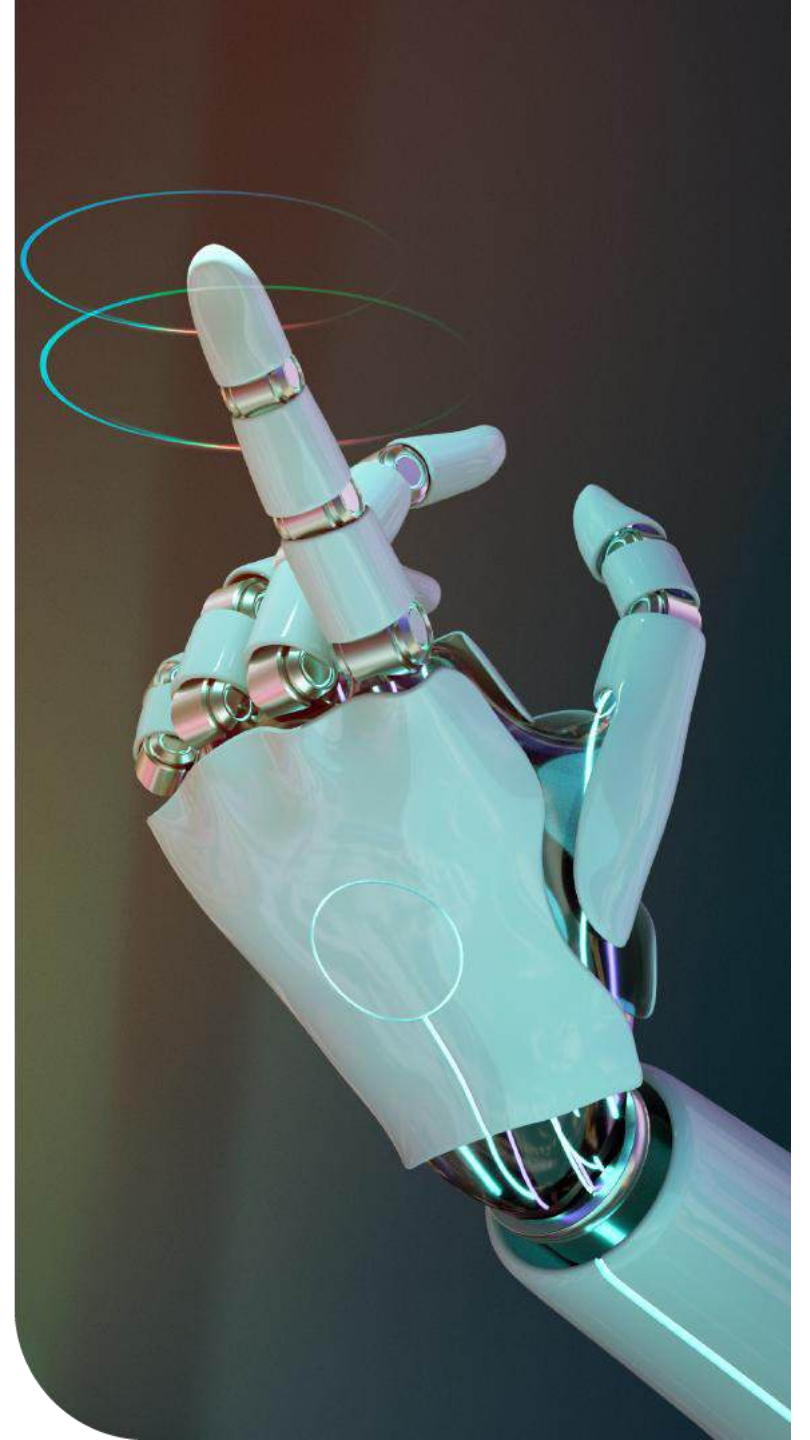
# ESG Dashboards

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## *Track & Improve Sustainability Goals*

### What is ESG?

ESG (Environmental, Social, and Governance) reporting is crucial for modern hospitality businesses looking to improve sustainability, enhance corporate responsibility, and comply with regulations.



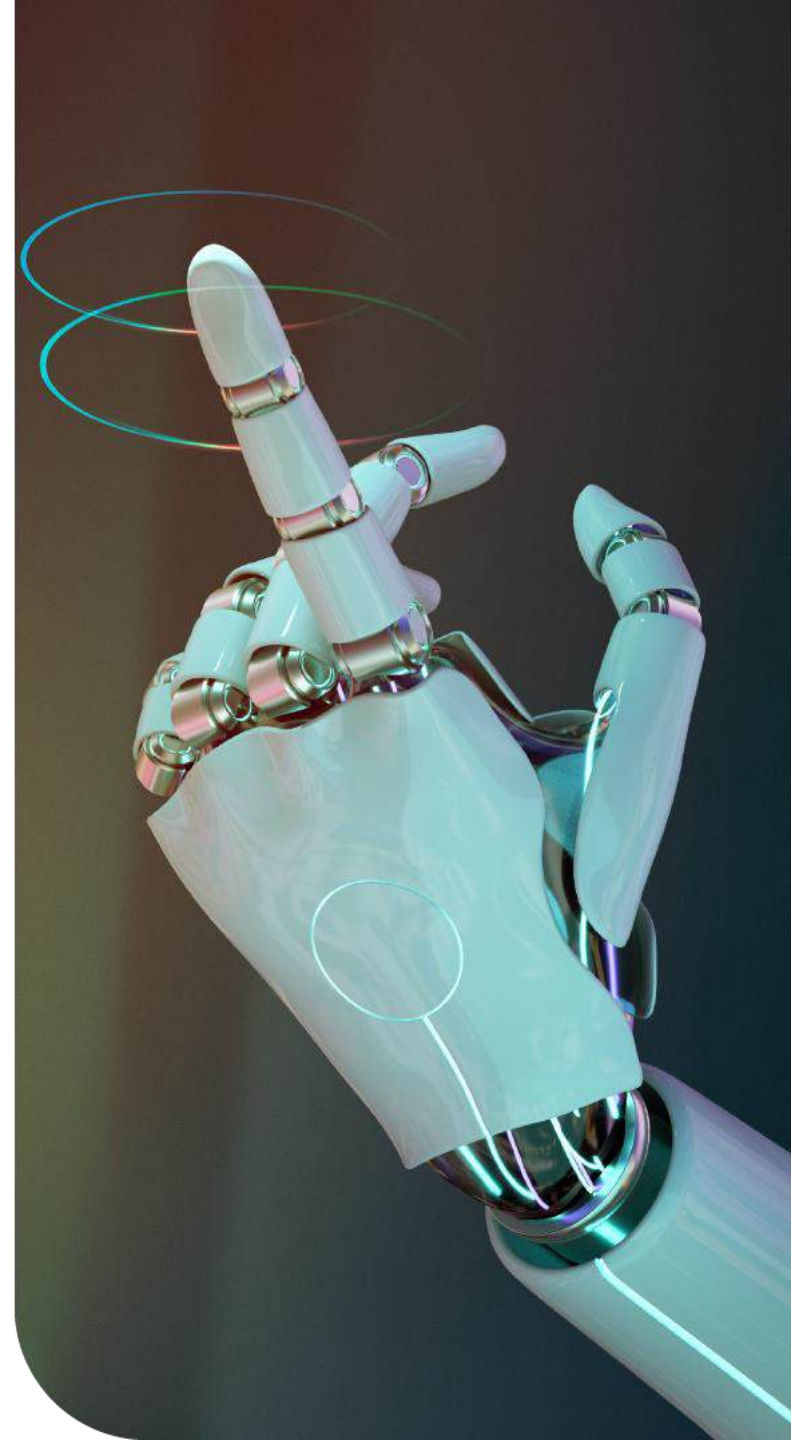
# ESG Dashboards

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## How Do ESG Dashboards Work?

TRG's ESG Dashboards provide real-time tracking and reporting on:

- **Environmental impact** (energy usage, carbon emissions, water consumption).
- **Social responsibility** (employee well-being, diversity, and community engagement).
- **Governance compliance** (ethics, regulations, risk management).



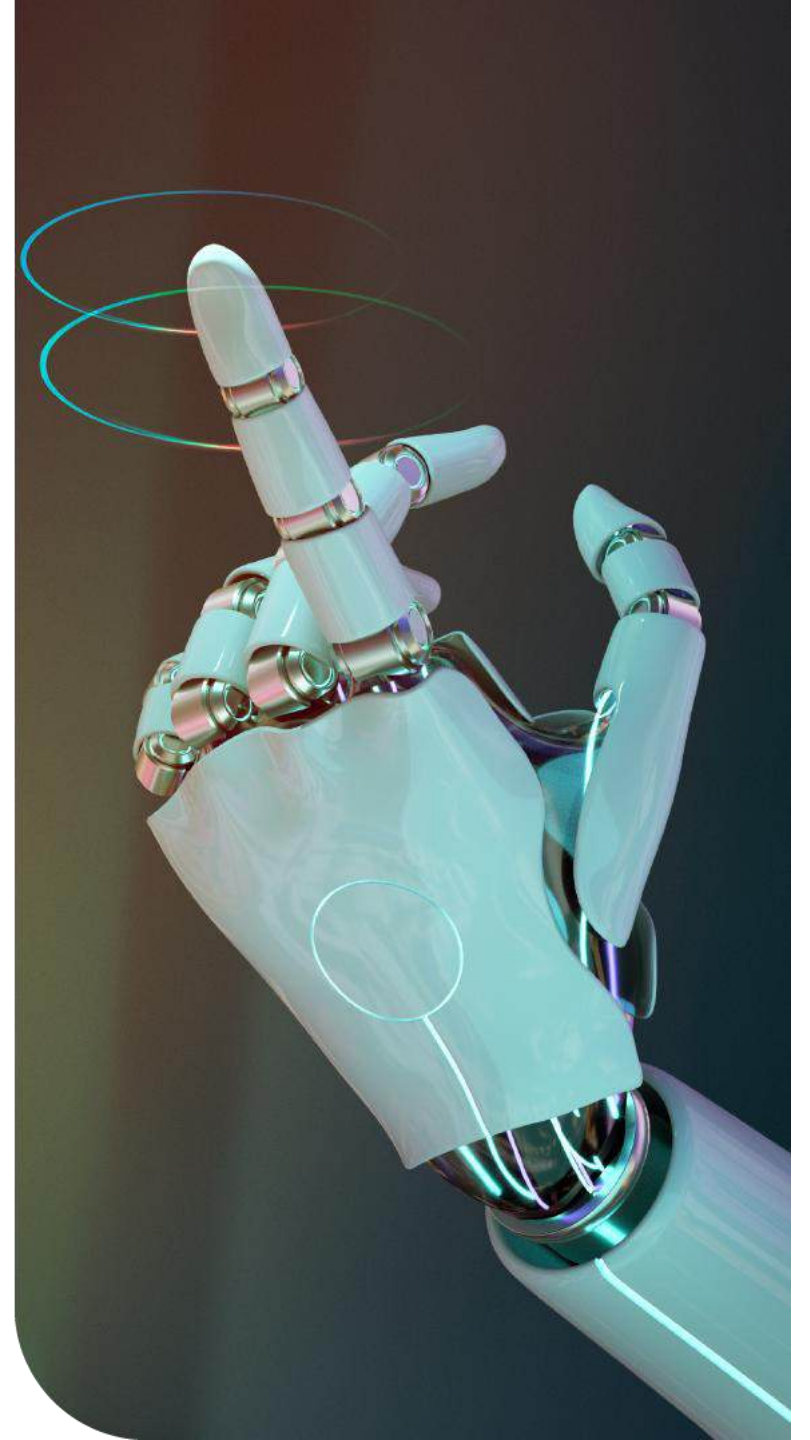
# ESG Dashboards

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## Why is ESG Reporting Important?

- Helps hotels **meet regulatory sustainability requirements.**
- Enhances brand reputation with **eco-conscious guests and investors.**
- Enables data-driven decision-making for **cost-efficient green initiatives.**

**TRG's ESG Dashboards** seamlessly integrate with SunSystems, providing accurate, real-time ESG performance tracking across all properties.



# Capital & Compliance Management

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- **CAPEX Management** – Enables seamless tracking, approval, and management of capital expenditures, ensuring budget compliance.
- **Hotel Financial Compliance** – Ensures adherence to local and global financial regulations, minimising risks.



# Infor FinCon – Financial Consolidation & Reporting

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- Centralised financial consolidation across multiple properties and business units.
- Seamlessly integrates with SunSystems and Infor IOS.
- Provides a single source of truth for all financial reporting needs.



# TRG's Proven 5-Step Implementation Process



# 1. Project Initiation & Planning

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- Conduct workshops to define project scope, objectives, and success criteria.
- Establish a structured roadmap for implementation



## 2. System Setup & Configuration

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- Deploy and configure the solution to align with business requirements.
- Ensure integrations, reporting structures, and workflows are properly set up.

### 3. User Training & Testing

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- Train end users to ensure smooth adoption and operational efficiency.
- Conduct User Acceptance Testing (UAT) to validate system functionality.

## 4. Go-Live Preparation & Deployment

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- Final system checks, data validation, and user readiness assessment.
- Deploy the solution with minimal disruption to business operations.



## 5. Post-Go-Live Optimisation & Expansion

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- Monitor performance, resolve any issues, and optimize workflows.
- Implement additional modules and enhancements based on business needs.



# TRG's Hospitality Core Solutions

**One Source of Truth** – Unified financial data eliminates inconsistencies.

**Seamless Integration** – Works effortlessly with SunSystems and Infor IOS.

**Future-Ready** – Customizable and scalable to grow with your business.

## Ready to transform?



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